

THE BLUE BOOK CHECKLIST –

What Tenants Wants



2019 THE BLUE BOOK

REAL WEALTH AUSTRALIA PTY LTD



Checklist: How to find out what tenants want

Name of property manager: _____

Company: _____

Phone: _____

1. Which type of property rents best in this area?

- detached house unit
 townhouse apartment

2. How many bedrooms do tenants want?

Notes:

3. What is the minimum number of bathrooms desired?

Notes:

4. Which external features do tenants prefer most?

- courtyards backyards
 no yard other

5. Do old, new or refurbished homes rent more easily?

Notes:

<p>6. How long are the average leases?</p>	<p>Notes:</p>
---	---------------

<p>7. What sort of people rent in this area e.g. students, families, singles, couples or other?</p>	<p>Notes:</p>
--	---------------

<p>8. Is this area generally sought-after by tenants?</p>	<p>Notes:</p>
--	---------------

<p>9. What sort of features do tenants in this area look for?</p>	<table> <tr> <td><input type="checkbox"/> study</td> <td><input type="checkbox"/> ensuite</td> </tr> <tr> <td><input type="checkbox"/> patio</td> <td><input type="checkbox"/> garage</td> </tr> <tr> <td><input type="checkbox"/> dishwasher</td> <td><input type="checkbox"/> street parking</td> </tr> <tr> <td><input type="checkbox"/> carpark</td> <td><input type="checkbox"/> s/s appliances</td> </tr> <tr> <td><input type="checkbox"/> carport</td> <td><input type="checkbox"/> carpet</td> </tr> <tr> <td><input type="checkbox"/> security</td> <td><input type="checkbox"/> floorboards</td> </tr> <tr> <td><input type="checkbox"/> balcony</td> <td><input type="checkbox"/> security</td> </tr> <tr> <td><input type="checkbox"/> off street parking</td> <td><input type="checkbox"/> other</td> </tr> </table>	<input type="checkbox"/> study	<input type="checkbox"/> ensuite	<input type="checkbox"/> patio	<input type="checkbox"/> garage	<input type="checkbox"/> dishwasher	<input type="checkbox"/> street parking	<input type="checkbox"/> carpark	<input type="checkbox"/> s/s appliances	<input type="checkbox"/> carport	<input type="checkbox"/> carpet	<input type="checkbox"/> security	<input type="checkbox"/> floorboards	<input type="checkbox"/> balcony	<input type="checkbox"/> security	<input type="checkbox"/> off street parking	<input type="checkbox"/> other
<input type="checkbox"/> study	<input type="checkbox"/> ensuite																
<input type="checkbox"/> patio	<input type="checkbox"/> garage																
<input type="checkbox"/> dishwasher	<input type="checkbox"/> street parking																
<input type="checkbox"/> carpark	<input type="checkbox"/> s/s appliances																
<input type="checkbox"/> carport	<input type="checkbox"/> carpet																
<input type="checkbox"/> security	<input type="checkbox"/> floorboards																
<input type="checkbox"/> balcony	<input type="checkbox"/> security																
<input type="checkbox"/> off street parking	<input type="checkbox"/> other																

<p>10. What do you consider to be an average rent for the most popular types of property in this area?</p>	<p>Notes:</p>
---	---------------

<p>11. What is the age group of most tenants in the area?</p>	<p>Notes:</p>
--	---------------

<p>Additional comments</p>
